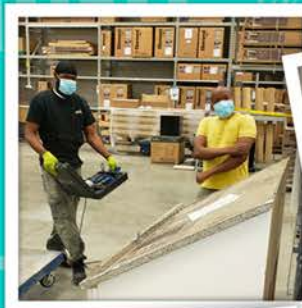


apollo

March-June 2020

oracle

IN THIS EDITION



Our Heroes
Honoring Mel McBride
plus ...
Apollo Kudos,
& More!

IN LOVING MEMORY OF

MEL

MCBRIDE



JULY 6, 1969 - JUNE 4, 2020

*There are some who bring a light so great to the world that even after they have Gone,
the light remains.*

We are deeply saddened to share that our Apollo family has lost a key player with the passing of Mel McBride. Our hearts are broken, and our family will never be the same. Mel was crucial to Apollo as President of our Walmart/Lowe's division and overseeing the Eagle team.

Mel was member of the Executive Team and critical in developing both short and long-term goals, for both the WML team and Apollo as a whole.

Our deepest sympathy is with his Management Team, as Mel was greatly respected as a leader and especially close to his management staff.

Our thoughts and prayers are with his family at this difficult time, his wife, Sunshine, and his children Mackenzie, Sydney, and Luke.

Wifi Hotspot in a Breeze

You can create your own Wi-Fi hotspot using your smartphone in just a few seconds.

If you find yourself trying to jump on Wi-Fi at a cafe, airport or hotel, chances are you already know how slow those networks can be. Worse, they can be insecure and vulnerable to hackers who might be trying to snoop your data.

If you're using a smartphone, you're surfing on wireless data networks that are faster than ever and can be much faster than a Wi-Fi hotspot, allowing you to finish downloading that movie just before you jump on a plane, or stream Netflix in the doctor's office.

If you have a data plan – we recommend having an unlimited data plan for Wi-Fi – setting up a Wi-Fi hotspot is a breeze. If you don't have an unlimited plan, you may face additional charges. If you aren't sure, a quick call to your carrier to make sure you have the function should be all you need.

We'll break this guide down into Android and iOS, so you can get started no matter the smartphone you're using.

How to turn an iPhone into a mobile hotspot...

On iOS, open Settings > Personal Hotspot and tap the toggle button to turn it on. You can also set your Wi-Fi password, which you'll want to make unique. Then, look for that Wi-Fi hotspot name on your computer and connect using the password you just set up.

...and how to do that with an Android phone

On Android (in this case a Galaxy S8), open Settings > Connections > Mobile Hotspot and Tethering and toggle "Mobile Hotspot" on. You'll be able to set your network name and choose security. Make sure you choose to enable security and set a password. Leaving the network open makes you more vulnerable to attack. Then, on your laptop, search for the hotspot and connect using the password you created.



CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Debra Lake, Paul Popp, Paul Ennis

We love the team, with all the hurdles that we had to overcome w/ Ace, our team was amazing!!"

Penny Hoenes & Adrian Judge

I want to personally thank you two for all the help in getting our reps home safely. Having to cancel and rebook so many req's you ladies were amazingly helpful. The CVS team thanks you so much, stay safe.-- Carole Frisbie

Willie Beck & Team

I wanted to send you a note about how awesome Willie Beck and his team are.

This project has had many bumps in the road along the way to completion. That is all behind us now thanks to Willie and his team. They are quite frankly amazing. They walked into an incomplete project and a mess. Willie has a sense of calm and control that was desperately needed to complete this project and they did it with flying colors. The store looks fantastic. When they encountered an obstacle they developed work around solutions showing both creativity and flat out genius level solutions.

I could not be happier with Willie and his team and the work they did. I will definitely be encouraging my retailers to use Apollo and specifically Willie in future projects. Even if we have to wait until he is available I would tell my retailer that the wait will be worth it. -- Ace, Denver

Mitchell Parker & Team

I just wanted to reach out and thank you and your team for a job well done in Albany, GA. I am very impressed by the way you, Mitchell and the entire store team handled this installation. The dedication and determination shown during these unprecedented times was admirable and should make Apollo very proud. - Burlington Stores, NJ

Paul Johnson

*Absolutely wonderful and very thorough when you assembled her furniture on 3/23. Keep up the great work!- Jeff's
Westside Plumbing*

CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Robert Hatley

Customer called to inform that he would like to give Robert Hatley an A+ on the assembly, and if he gets more furniture he would be happy to have him come back. - Heber Morales

Kristina Letbetter

I just wanted to take a moment out and let you know what a GREAT JOB!! the Cosmetic team did for our store. They were willing to work what ever it took and shifts to complete this reset. Everything went smooth as silk!!

I was very impressed with Kristina Letbetter the team lead. Very professional and thorough!!- Kingsoopers GM

Rebecca Spencer & WAG Nashville Team

Just wanted to pass along a big Thank you! And Great Job! From John at Walgreens for staffing the Nashville store that was hit by the tornado. He said it was a Big Win!- Beverly Ruyle

Danielle Ebanks

You couldn't have sent a better person to work, responsible, on time, works well with others! Willing to do whatever is asked!- CVS

Kevin Walsh & Team

Kevin, Great Job sir!! Please let the team know they did really good. They did a wonderful job with recovery and leaving the store better than how they found it.- DG, Aurora CO

Ashley Richey, Amanda Evans, Mary Miller, Ann & Darrell Vollet

I just wanted to reach out and tell you that the cosmetic team did a great job at J972 this week. I appreciate all your hard work!!-Kroger Reset Manager

Felix Mondragon & Team

Just wanted to take the time and express what an amazing job Felix, and his team did. In my 8 years doing this I've never had the pleasure to work with a better 3rd party team. Felix, truly went the extra mile and made sure all his work was flawlessly executed. On behalf of 2252, thank you very much. - Lowes

CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Tim Bemis

*Excellent job done please do send more work his way, desk done perfectly sincerely from a customer --
Customer, Adam*

Conner Cornell

I want to recognize Conner Cornell who has been coming into my store for the last couple months. Everytime he is here building things he always does a great job and is always fast. OD Manager, WA

Stacey Merrill

Store praising Stacey Merrill for doing a great job. If at all possible to have her next year for this store, greatly appreciated.- Kinney Stores, NY

Trent Patton

I had the pleasure of working with Trent Patton last week at the Universal Wall Test install at Kroger Columbus. I don't get impressed very easily but Trent impressed me from the start. I was very impressed with his merchandising ability and knowledge of Kroger processes. He has a 'can do' attitude & worked to find solutions to problems. He also had a desire & willingness to learn the new Kroger Universal Wall.- Billy Teagle

Glen Yackel

Glen Yackel was Mr. Greathouse's tech. Customer said that he has never had anyone in his home that was as polite, kind, and professional as Glen.

Karen & Ken Rice

This is an amazing email and one that I think we all needed to see, on so many levels this morning. Thank you to Ken and Karen, and to all @ Apollo who helped our customers and colleagues through this. We can and will get through it, especially with stores like this one. - CVS Health Director



Hi Leslie,

I know the importance of building a relationship with business contacts when working at stores. I know that when one has high expectations, follows through, communicates well and is proactive in addressing various situations to do their best, that this reflects on everything else. And I know that when one works with a team while meshing with customers facing new situations (Covid-19) that this is something new for everyone.

Bonding together in the workforce often goes beyond what one sees.

But it is there. Even Carlos, the manager of this store was put into a learning curve new to him, since he came on board in Feb.

Ken and I worked together, representing Apollo with CVS employees at the helm: they worked the details of all things related to computer orders, packed.

We worked side by side also with Third-Party employees from Crossmark and Premier. Though in name, we may have looked to be competitors, as new employees came (from the other Third-Party sources), we took them under our wing to train side by side, freeing the CVS leads to get orders out the door.

Unexpected things do happen: Computer freezes, not allowing orders to be processed; we lost power (a new thing) over a large area of town. We keep flashlights in the car, went back in, and with other employees, actually had fun hunting down, staying on task, encouraging each other.

It was interesting to see the difference between the early days when there was a purely business relationship between employees until we meshed, knowing that we were all on the same page and insisted on keeping to the store's commitment to standards, and going beyond. We had their backs, were there to help, support customers, pro-active.

But, I didn't realize the depth of importance this really made until today. Although I know that the Dot program is coming to an end tomorrow, it is a strange pull on emotions. When we are part of a specific workforce, you develop a respect, friendship...especially under dire circumstances of an unknown till now virus.

Ken and I have had numerous employees of this CVS express desires that they wish we could stay here. Some volunteered to call the decision-makers of Apollo to request we stay.

Though we know that this is a National contract, and understand that it cannot be store to store, it is an honor when the store director even shared this desire.

We have filled so many orders, hunted down product squirreled away in areas not expected, laughed when UPS eyed the uboats lined up with stacked boxes (and helped load the trucks), helped older shoppers find what they needed but couldn't recall what they were, kept an eye on professional thieves to red flag for CVS staff to intervene, and kept upbeat communication with shoppers to let them know that we all care, want to help - give them a little reprieve from all the negative stuff. Even though masks were required, we knew when something went right when their eyes lit up or comments were positive.

And it makes me smile to think about how at the beginning of this, Apollo was able to "go with the flow" and adjust workable hours in committing to being part of this challenge. It really DID make a difference.

Tomorrow I expect to be a little teary-eyed at the end of the day.

Thank you for this opportunity.

Karen and Ken Rice,
Apollo Merchandisers

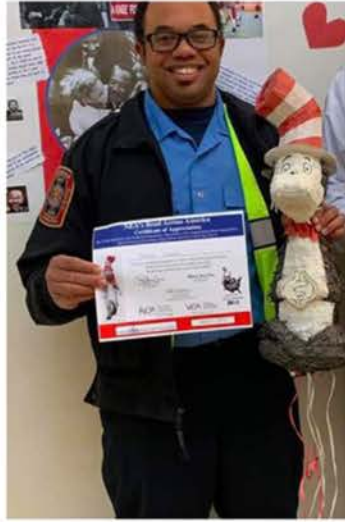


LEECIA MADE US MASKS!



Thank you Leecia Bolton! You're our Hero!

Lisa made masks for employees at Apollo in her down time. You are a real angel and we thank you immensely for helping others! #heartofgold



We ❤️ Our Health Care Workers!





April 17th 2020

I want to share to special people to me who are serving on the front line. My husband Jeff who is now suffering from The virus after helping so many people suffering from the covid and his best friend Marco who is a Pulmonary Specialist. --- Karen Kinler from Apollo

Look Who's Arrived



Kevin Walsh's new grandbaby Harrison
Born: 5/28/20
Time: 2:40 PM
Weight: 7 lbs 5 oz
Length: 20.35 inches

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